

UNITY INTERNATIONAL GROUP CORPORATE OVERVIEW

Ver 9/11/2017

Agenda

CORPORATE **OVERVIEW**

SERVICE OFFERINGS **OUR CLIENTS** OUR **ORGANIZATION**





UNITY IS:



Privately held since 1947 and was acquired in 1976 by Peter J. Striano



Proud of its prestigious Fortune 500 base of customers



Employee-owned since 2007: over 800 full-time employees



Distinguished as one of the top 20 electrical construction firms in the U.S.



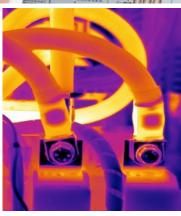
Engineering News Record "Top 10 Specialty Contractor"



Operating in over 25 states, with bases in NY, NJ, and FL

UNITY PROVIDES:





- Comprehensive electrical and data construction:
 - Commercial infrastructure, trading floors, life safety, A/V, security, tenant fit-outs, specialty lighting, solar
- Post-construction services:
 - Electrical maintenance routine, predictive, and emergency response
 - Critical systems maintenance vendor management, preventative maintenance, and emergency response
 - IT infrastructure and outsourcing services









Service Offerings



ELECTRICAL CONSTRUCTION

Commercial power and electrical system installation



DATA CONSTRUCTION

Low voltage implementations
– voice, data, broadcast,
network, and specialty
communications systems



IT SERVICES

Enterprise-scale IT infrastructure support and outsourcing services



ELECTRICAL MAINTENANCE SERVICES

Preventative planned maintenance, monitoring, and testing of building-wide electrical, mechanical, and energy management systems and equipment



CRITICAL SYSTEMS MAINTENANCE

Management
of mission critical power
infrastructure - generator,
UPS, battery, and ATS
maintenance

Unity's experience and versatility reduces costs, increases reliability, and lowers risk:

- Electrical infrastructure
- Power and critical systems
- Building automation systems
- Data center operations
- Trading floors and IT systems

A SINGLE POINT OF ACCOUNTABILITY FOR YOUR CROSS-SYSTEM NEEDS

Our services span enterprise power and IT systems to deliver 99.999% reliability

ELECTRICAL CONSTRUCTION

Electrical and Data Construction:

DEPENDABLE, CREDIBLE AND ACCURATE

Estimating

Seasoned professionals of the highest integrity equipped with best of breed systems and technology

Engineering

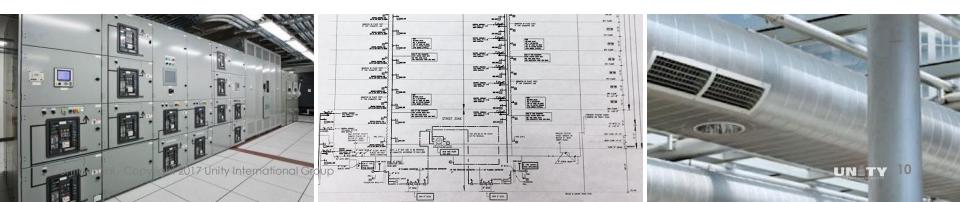
Expertise in 3-D CAD and BIM modeling to facilitate value engineering

Project Management

Team of professionals well versed in large-scale implementations

Project Execution

Core team with 20-40 years experience in delivering multi-year, high profile construction projects



ELECTRICAL CONSTRUCTION

- Electrical service / utility services
- ✓ Power distribution
- Intelligent lighting and sensor technology
- ✓ Solar EPC / installs
- ✓ Cogeneration plants
- Lightning Protection / grounding

DATA CONSTRUCTION

- ✓ IT network and data backbones
- ✓ Wireless access networks
- Audio/visual sound masking
- Hospital annunciator systems
- ✓ Energy management
- Fire alarm and security installations
- ✓ Fiber optics
- ✓ Telecom

CRITICAL SYSTEMS

- Emergency generators / ATS maintenance
- ✓ Infrared testing
- ✓ Ultrasound testing
- ✓ Torque testing
- ✓ Battery string testing

Self Performing Capabilities

Unity has diversified into clean energy and sustainable technologies

- Solar EPC for farms and rooftop systems
- Fuel cell installations
- LED lighting retrofits and conversions
- Fire and life safety



ELECTRICAL AND DATA MAINTENANCE SERVICES

Electrical and Data Maintenance Services

UNITY PROVIDES PROGRAMS THAT INTEGRATE
ELECTRICAL, MECHANICAL AND ENERGY SYSTEMS MAINTENANCE TO DELIVER:

 24/7 support to clients throughout planned and unplanned events (crises) Preventative
 maintenance planning
 and programming to
 extend equipment life

✓ Increases business productivity by avoiding downtime

- Budget planningsupport for client capitalimprovements
- Improved reliability and ease of use from building automation systems
- Proprietary asset
 management, reporting,
 and documentation tool
 (Unity CSM software)

Reduced cost of ownership

- Long-term

 investment protection of
 corporate electrical and

 IT assets
- Reduces unforeseen outages

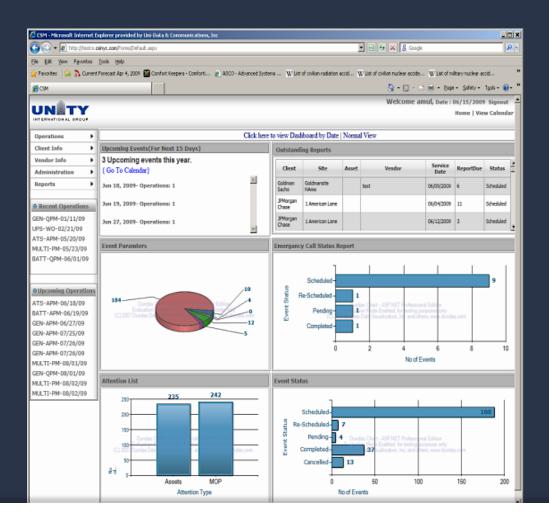
CRITICAL SYSTEMS MAINTENANCE

Critical Systems Management and Maintenance

PREVENTATIVE MAINTENANCE TO EXTEND THE LIFE OF THE ELECTRICAL SYSTEMS THAT SUPPORT YOUR BUSINESS

- Covers critical power components (generator, UPS, ATS and battery plant) for trading floors, data centers, and technology rooms
- Consulting and advisory expertise aligned with clients' uptime expectations for their most business-critical environments
- Budgeting support for client's capex planning
- Proprietary asset and vendor management software productivity tool (Unity CSM)
- Multi-year Service-Level Agreements





- 52-week Preventative
 Maintenance Scheduling
- System of record for all maintenance and emergency service activity
- Customized Dashboard
- User Level Permissions
- Building / Asset Vendor Profile
- Employee / Labor Profile
- Subcontractor management tools
- Full MIS Reporting Package
- Thousands of Method of Procedures (MOPs) in database

Unity CSM Software Features and Benefits

IT INFRASTRUCTURE SERVICES

IT Infrastructure Service Offerings

UNI-DATA IS A FULL-SERVICE IT SUPPORT COMPANY OPERATING THROUGHOUT NORTH AMERICA

Core services include:

- End user and back office technology outsourcing Service level agreements
- Desktop and virtual desktop support Over 40,000 desktops supported 24x7x365
- Desktop and server break/fix Over 27,000 servers supported 24x7x365
- Technology relocations and moves, adds and changes Over 1,000,000 desktops and trading desk relocations performed
- Managed Print Services Reduced customer costs by 50%
- Staff augmentation National support with over 200 W-2 employees







UNI-DATA AND UNITY ELECTRIC Integrated Service Offerings

- Complex relocations of corporate offices, data centers and trading floors
- Full service asset inventory, relocation, and break/fix services
- Data center unpack, rack, and stack
- Trading floor position testing and commissioning
- Sourcing and installing IT network and communications systems





































Bloomberg

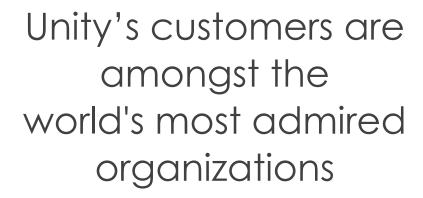
















jetBlue

















SONY









Morgan Stanley















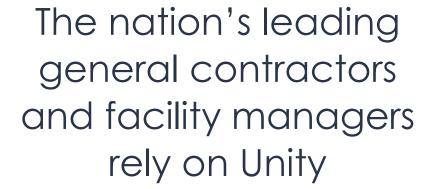




































In a business where most relationships are defined by projects, we play a sustained role for ClOs, COOs and Facilities Management Organizations. We measure customer relationships in decades.

Unity 25+ year clients:



JPMorganChase 🟮

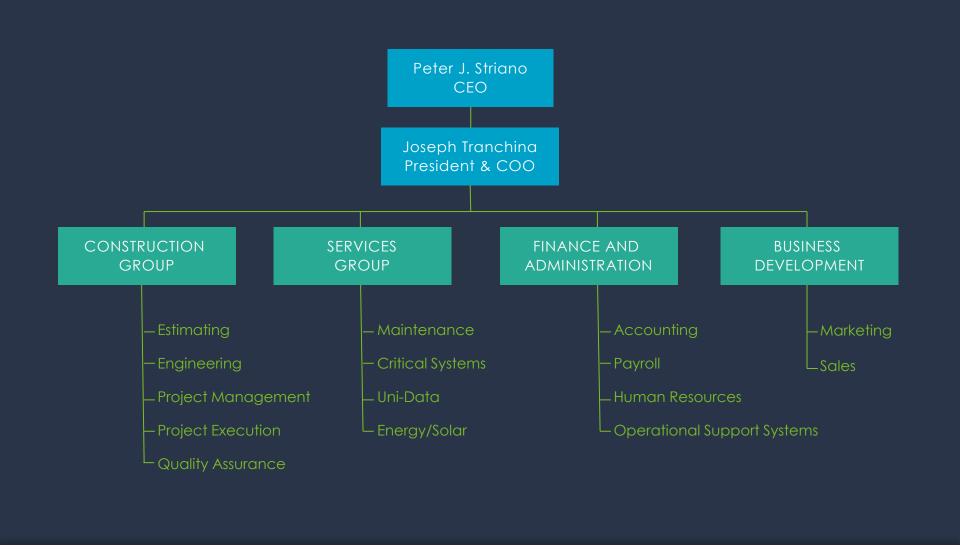


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Functional Organization Chart